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May 15, 2017 Volume 05

# Lighting



New Era for Lighting



**Taiwan Lighting,  
Globally Recognized for  
Top Quality and Volume  
Production**

Taiwan Sourcing Service Provider

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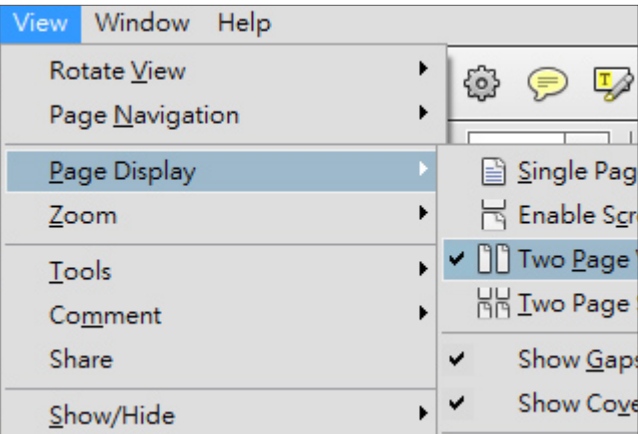


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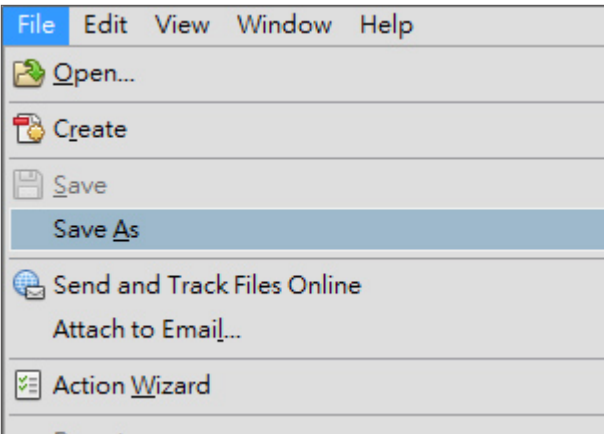
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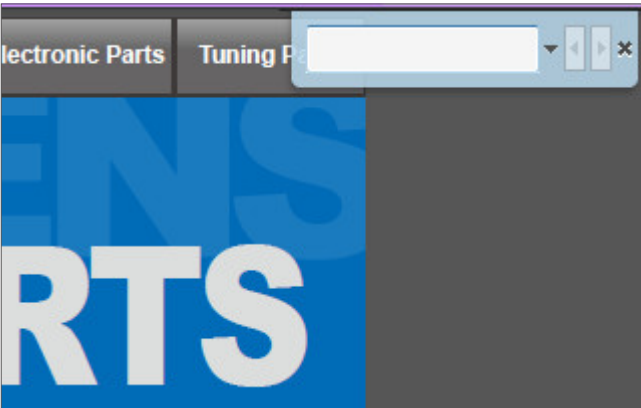
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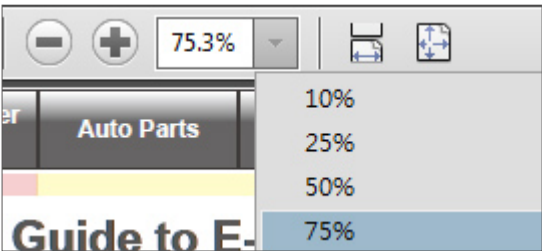
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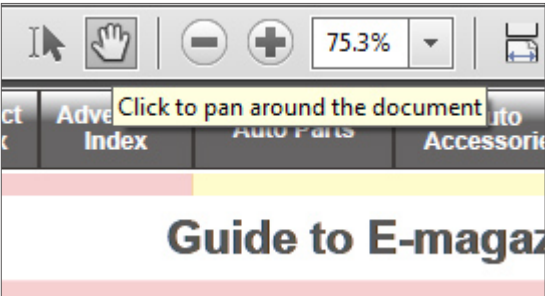


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## Guidebook to CENS Lighting

**2016-03 Edition**

CENS Lighting, compiled specifically for overseas buyers, is the biggest and most complete lighting sourcing guide in Taiwan, containing new products from manufacturers and including current, detailed reports on Taiwan's lighting industry. 2 Issues per year (March, Sept.)

## Index of Selected Suppliers

- Electrical Parts, Accessories, Hardware, And Other Products
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By STEVE CHUANG

ITRI has worked out high-quality OLED lighting panels that are suitable for makeup and other commercial applications (photo courtesy of ITRI).

# ITRI Leads Way in Developing OLED Lighting in Taiwan

## High-profile R&D institute debuts flexible OLED lighting panels at this year's TILS

In light of OLED (organic light-emitting diode) increasingly applied in lighting in modern times, Industrial Technology Research Institute (ITRI), a Taiwanese government-funded, pioneer R&D institute on advanced technology, has actively engaged in researching and developing related applied technologies over the past years, to lay a solid foundation for the development of OLED lighting in Taiwan.

ITRI's efforts on OLED lighting have paid off very well so far. The institute continuously released new applied technologies and products in its "OLED Lighting Pavilion" set up at each edition of Taiwan International Lighting Show (TILS) and LED Taiwan, an annual trade fair that covers all lighting-related sectors, including solid-state lighting devices, between 2015 and 2017, most of which effectively created a buzz among visitors and buyers.

Just a few days before TILS and LED Taiwan 2017 took place in mid-April, Jupiter Hu, Ph.D. and deputy general director of Electronic and Optoelectronic System Research Laboratories, accepted an exclusive interview from CENS and shared his views on the current development of OLED lighting.



Jupiter Hu, Ph.D. and deputy general director of Electronic and Optoelectronic System Research Laboratories.

### Third-generation Light Source

Hu stated that with the advent of OLED, the global lighting industry has further moved forward with third-generation light sources, following tungsten filaments and LEDs, which are generally described as the first- and second-generation, respectively.

Hu said, "To luminaire makers, OLED makes for a healthy light source and brings new possibilities to solid-state light applications," primarily because such device has distinctive advantages over LED, which include the offering of light that is the most similar with natural light but doesn't dazzle the eyes, and a relatively broad spectrum.

Additionally, the expert continued, OLED is a

surface light source that generates little heat and emits over the surface so obviating the need for secondary optic components, such as reflectors, compared to LED, a point light source that calls for lenses and other aids when used in lighting. "Basically, OLED is not just a light source, but also a luminaire," he said.

With ever more enterprises and countries having poured considerable resources into the development of related applications, OLED has made a market with tremendous potential, though it will take time. Citing UBI Research's data, Hu opines that the global market for OLED lighting products will explosively expand to US\$1.6 billion by 2020 from only US\$140 million projected for 2017.

Hu pointed out that major factors behind the predicted whopping growth include the advancement of related applied technologies, steadily climbing popularity among consumers and the gradual development of a thorough supply chain.

Among segments of the global OLED lighting market, Hu feels that commercial lighting and automotive lighting will serve as growth locomotives. For reasons, he indicated that OLED features a broad emission spectrum, even light distribution without dazzling, hence ideal for makeup, displaying and other commercial applications.

In automotive application, Hu continued that OLED perfectly fits auto lamp designers' requirements for new, unique and personalized design options, such as flexibility and curved lighting surfaces, while

making for enhancing driving safety thanks to non-dazzling light it provides.

### OLED Lighting Pavilion

In view of OLED increasingly applied in lighting, ITRI has set up its "OLED Lighting Pavilion" at TILS for three consecutive years since 2015, to not just show off its R&D achievements, but inspire more Taiwanese luminaire makers to work on such products.

Hu introduced that ITRI inaugurated the pavilion program in cooperation with Taiwan Lighting Fixture Export Association and six local companies three years ago, and collectively demonstrated an OLED mass manufacturing technology at TILS 2015 to mark the beginning of Taiwan's entry into a new era of solid-state lighting.

At TILS 2016, the pavilion showcased a variety of OLED applications, including household lights, makeup lights, automotive lights and decorative lights, jointly developed by ITRI and 11 Taiwanese companies. Among the biggest hit with visitors then was the so-called "Green Lighting Curtain," a large-sized luminous panel designed by ITRI and Chung Yuan Christian University with 150 OLED lighting panels with color temperature of 4,000K each but without color aberration, noted Hu.

During this year's TILS, ITRI continued setting up the pavilion as presentation stage for its flexible OLED engine, which measures 5cm wide by 20cm long with thickness and weight of only 0.6mm and 8 grams, respectively.

In order to meet real-world demands in lighting design, Hu said that ITRI worked out the light engine, along with a series of drivers, power supply modules and controllers that can fit OLED light engines with various sizes, following two years of intense discussion with a number of lighting designers. Those achievements, he stressed, are expected to help shorten time-to-market and boost popularity of OLED in the domestic lighting industry.

Summing up his views on the rise of OLED in the solid-state lighting sector, Hu said, "OLED and LED have different advantages, so they can complement each other rather than replacing. With OLED inspiring new concepts in lighting design, all newer lighting technologies are simply applied in bettering the quality of people's lives after all." CENS



At this year's TILS, ITRI demonstrated flexible OLED light engines, to further promotion of OLED lighting.

# ITRI Works on High Value-added Applications of Smart Lighting Technology

## Government-funded R&D body releases spectrum-adjustable LED lighting module and LED-based indoor positioning system this year

In view of smart lighting showing strong potential to lead growth of the global lighting industry in the next decade, Industrial Technology Research Institute (ITRI), a Taiwanese government-funded R&D institute, released its spectrum-adjustable LED lighting modules and LED-based indoor positioning system at this year's Taiwan International Lighting Show and LED Taiwan, to inspire more Taiwanese LED lighting makers to go upmarket.

In an exclusive interview with CENS, M.J. Kao, Ph.D. and deputy general director of Electronic and Optoelectronic System Research Laboratories of ITRI, provided a

clear picture of the development of the two said technologies.

On the background to the development of spectrum-adjustable LED lighting module, Kao commented that amid growing concerns about energy conservation, outlooks of the global market for LED lighting once looked quite bright at the very beginning; however, the reality turns out to be a disappointment to Taiwanese suppliers, primarily because oversupply situations and no-holds-barred underselling rivalry have continuously intensified in the wake of the emergence of Chinese competitors.



M.J. Kao, Ph.D. and deputy general director of Electronic and Optoelectronic System Research Laboratories of ITRI.

To help Taiwanese suppliers explore blue-ocean opportunities in the competitive landscape, Kao said that ITRI decided four to five years ago to commence an R&D project, which includes study and research of human-centric lighting, with the said module being developed on that concept.

Human-centric lighting is increasingly a buzzword in the industry, noted Kao, who justified the trend by saying, "Tests and research show that light actually affects human health in many aspects, including the quality of sleep and the occurrence of osteoporosis." For instance, blue wavelengths have been found beneficial in preventing newborns from jaundice, and therefore the use of artificial lighting for baby incubators becomes popular in modern times.

In addition to physically, model and direct observations find that people can also be affected mentally by light through different wavelengths perceived by eyes, mentioned Kao, who continued, "In short, through adjustment of illumination and wavelengths, light can be certainly applied in healthcare."

Riding on human-centric lighting, ITRI aims to assist Taiwanese lighting makers to tap the niche market with its LED light spectrum adjusting technology, and its efforts have borne fruit. Kao mentioned that the technology has been applied in grow light systems in many farms in Taiwan and proven effective to boost productivity.

Besides, ITRI has also worked with a hospital

to build a lighting system using such technology along with sensors for detecting patients' mental state for the moment, and applied for IRB (Institutional Review Board) approval for further research of medical diagnosis and treatment that the light system can make for.

Kao believes that the efforts are directed right, as only a few organizations and lighting companies in the world have abilities to work on such healthcare-focused application, so the exhibiting of the spectrum-adjustable LED lighting module is of significance to Taiwan's lighting industry.

As to the development of LED-based Indoor Positioning System, Kao stressed that it is also part of ITRI's effort on enhancing added-value of LED lighting technologies.



ITRI's VLC-based indoor positioning system incorporated with LED lighting has been applied in a local large-sized hospital to improve management of medical equipment and efficiency and shift handovers (photo courtesy of UDN.com).

Kao introduced that the system is developed with VLC (visible light communication) technology, and takes advantage of LED's high blinking frequencies to enable indoor

positioning. Such application of LED lighting has great market potential.

In fact, ITRI already provided such system to a local large-sized hospital, which has proven effective to improve management of the most expensive, high-end medical equipment and raise efficiency of shift handover there.

Ko noted that LED-based indoor positioning system also makes for multimedia guide services. In the museum, for example, such system can be used to respond to smartphones or other electronic gadgets installed with specific apps, so as to provide visitors with different information and audio content according to relative positions of LEDs near exhibits.

Compared to WiFi-based positioning systems, VLC-integrated indoor positioning system boasts higher positioning accuracy and is almost unaffected by such ambient factors as electromagnetic radiation. From a pragmatic viewpoint, it can double as an indoor lighting and information transmission system, while addressing concerns about electromagnetic radiation hazard to human health and information security.

Kao concluded to say, "Since light is ubiquitous, application of LED smart lighting can be even wider than we have expected," adding that those in VLC and human-centric lighting are expected to become the industry's next big things in the near future. In this logic, he stressed, ITRI has therefore shifted its focus from the development

and improvement of LED manufacturing technologies and processes to R&D of related application as a pioneer in Taiwan's LED industry, in a bid to help local companies to move upmarket and secure sustainable development in the long run. [CENS](#)



# LED

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# YI-HSING LIGHTING CO., LTD.

## Spotlights, Downlights, Track Light, Office Lamps, Special-purpose Lights, Wall Lamps, Chandeliers, Ceiling Mounts

Founded in 1980, Yi-Hsing Lighting Co., Ltd. was originally an ODM who manufactures lamp parts, reflectors, and developed molds. After 3 years of improvement of technology, we started to develop commercial lighting using incandescent light bulb, such as ceiling mounts, downlights, and wall light fixture. We steadily develop downlights and spot lights to offer new light sources as low-voltage halogen light fixture and compact fluorescent light fixture. Having successfully developed HQI lighting in 1992, we have been working on R&D of LED lighting in recent years to further improve our commercial lighting products. Increasing capacity year by year while also stressing quality, we have obtained TÜV and GS certifications, also developing global markets actively, mainly exporting to Europe, Latin America, Australia, the Middle East, Southeast ...



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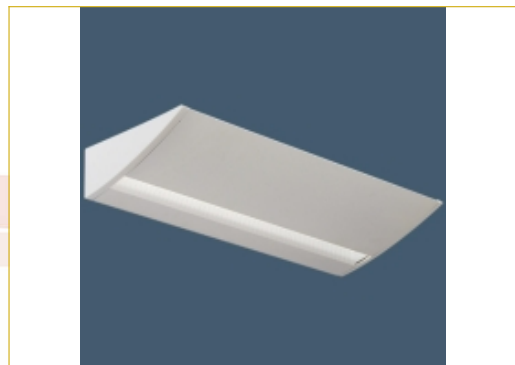
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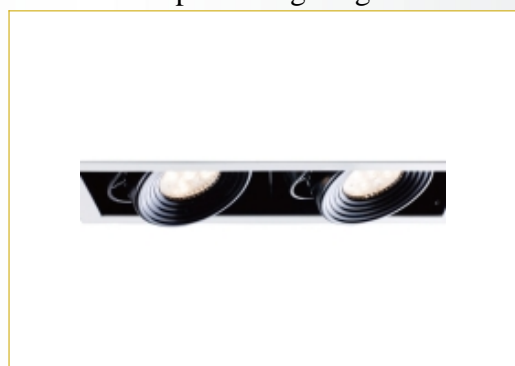
Fax: 886-6-271-9727

E-mail: [yihsing.lite@msa.hinet.net](mailto:yihsing.lite@msa.hinet.net)

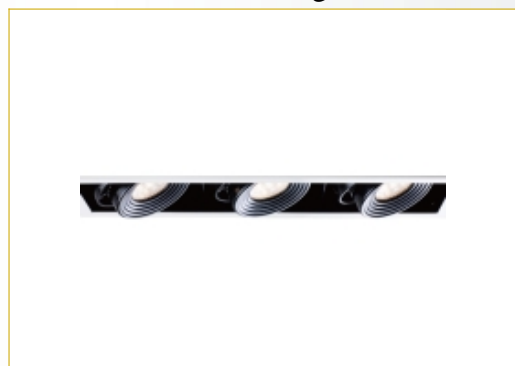
Website: [www.cens.com/oscarleder](http://www.cens.com/oscarleder)



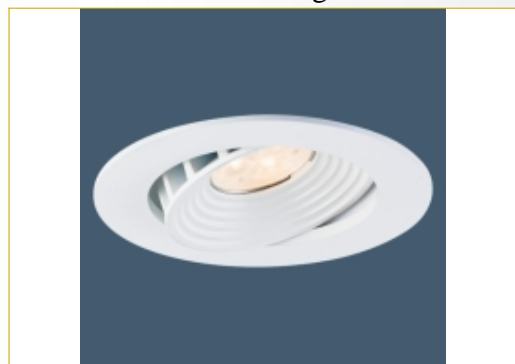
H-505-T5 Fluorescent Downward and Upward Lighting



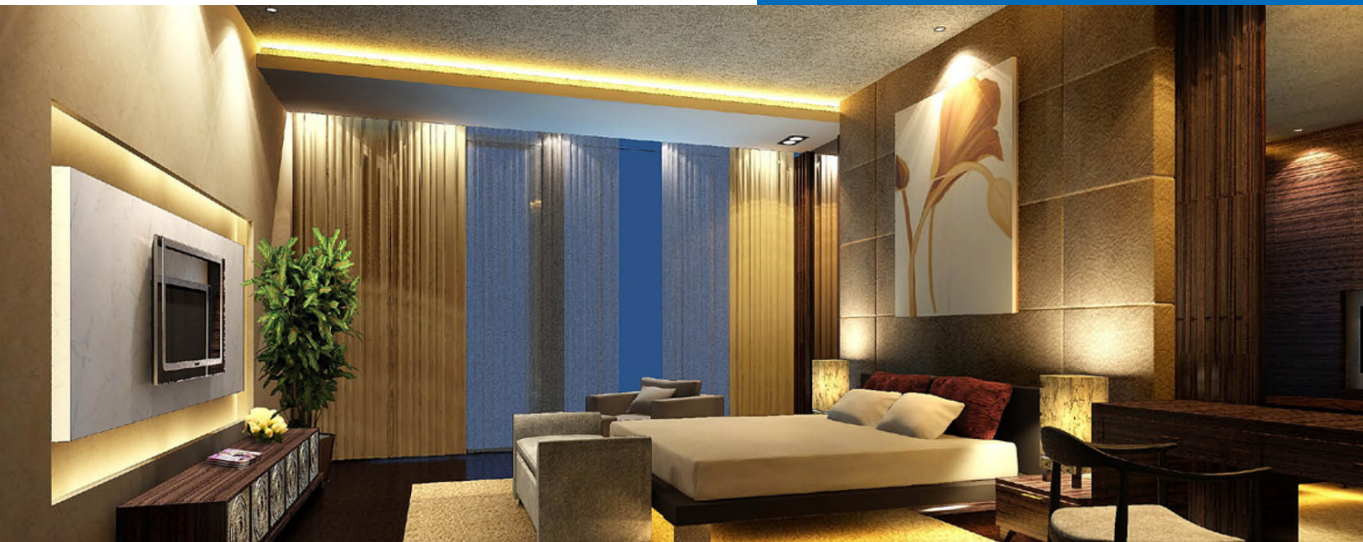
GL-322-5-SMT Multifunctional Recessed Lights



GL-323-5-SMT Multifunctional Recessed Lights



GL-103-3-SMT Dimmable Recessed Lights



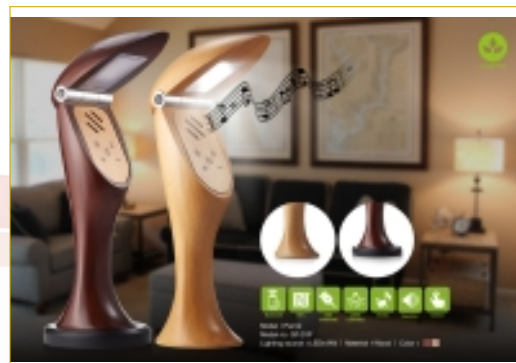
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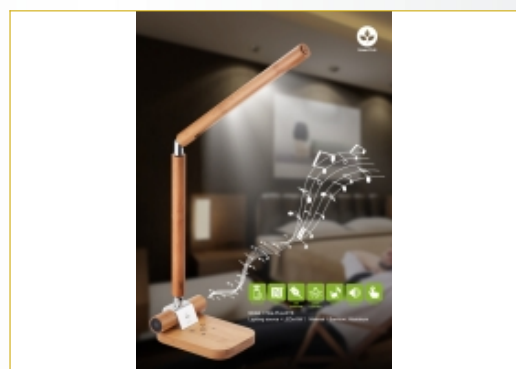
# GREEN FIRST CORPORATION

## Mood Light, LED Desk Lamp, Smart Touch LED Desk Lamp, Bamboo Art design LED light, Wood Art design LED light

Eco-friendly Smart Table Lamps - Light Up Your Life with Creativity Green First Corp. was founded in 2012. It named the company's Chinese name as "Green Medium" for the purpose to act as a medium to look after the green living of consumers, and implement the "Environmentally Friendly" concept into a variety of product development and manufacturing, allowing consumers to enjoy energy-saving life easily through using the company's safe and eco-friendly products. The core concept of Green First Corp. and its products are grown under a "natural" environment by using wood, bamboo and other "natural materials" as the main design ingredients. Our products have been sold locally and exported to Europe, the United States and Japan.



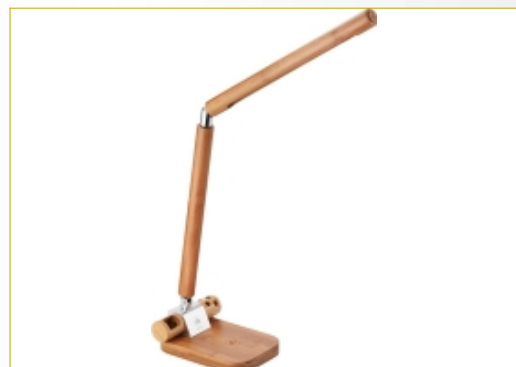
Parrot



Hoe-Plus-BTB



Dove



Hoe-Stationery

## GREEN FIRST CORPORATION

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23581, Taiwan

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E-mail: maxine@greenfirst.com.tw

Website: www.greenfirst.com.tw

# PAUL-YU IND. CORP.

**Metal Lamp, Magic Lamp, Tatami Lamp, Japanese Lamp, Rattan Lamp, Poly Lamp, Bamboo Lamp, Capiz Lamp, Stonecast Lamp,**

Paul-Yu Industrial Corporation is established since 1978 and is one of the largest Decorative Home Lighting and Furniture Manufacturers in the world. We own five huge factories, all located at the Cebu Export Processing Zone, Philippines (total 35,000 sq. m.), We have 2,500 employees. Annual Sales Forecast: Estimated Turnover. 2008 US\$ 54,000,000. Major Markets: We have exported over 82 countries. Majority to European and N. America and SouthAmerica markets, Middle East, Australia, New Zealand and Japan.



**PAUL-YU IND. CORP.**

8th Fl., No. 68, Jenai Rd., Sec.4, Taipei, Taiwan 106

Tel:886-2-2700-3286

Fax:886-2-2709-2314

E-mail: sales@paulyu.com.tw

Website: www.paulyu.com.tw



TA-KE Lamps



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# CHARMING HOME DECOR CORP.

**LED Lighting, Decorative Lights,  
Christmas Lights, Neon Lights,  
Lighting Fixture for Dinning Room,  
Table Lamps**

Founded in 1982 in Taiwan, Charming Home Décor Corp. supplies a variety of compact home lightings and LED decorative lights, including gift lamps for promotional use, decorative lamp, outdoor lamps, table lamps, residential lamps, and specialty lamps. The company supplies its products on the OEM/ODM bases as well as under its own brand of “mobo”, which is interpreted by the company as “mobile hi-life lamp” to preach its quality design and manufacturing. The company ships an average of 10 40-foot containers of lamps a month, which are turned out at its in-house factory in mainland China with a land area of 5,000 square meters and well trained staffs. Its products, certified to meet CE standards, mostly go to chain stores, pro stores and importers in Europe and Japan. The company motivates itself with the motto: “Fashion”, “Passion” and “Innov ...

**mobo**

**CHARMING HOME DECOR CORP.**

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E-mail: charmin@ms18.hinet.net

Website: [www.cens.com/charminghome](http://www.cens.com/charminghome)



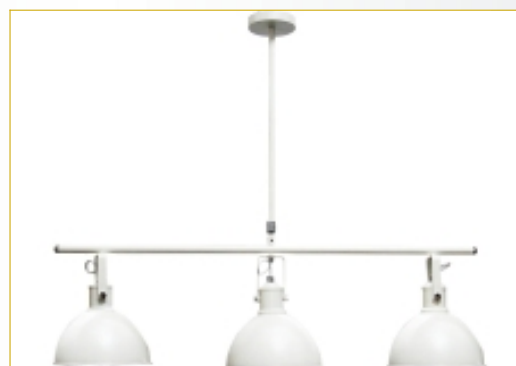
Pendant Lamp



Pendant Lamp



Pendant Lamp



Pendant Lamp

# PLEO INC.

## Invisible Alabaster Illumination Spot Series, Ceiling Series, Wall Mount Series, Walkway Series, Cosy Series, Wall Lamps, Desk Lamps, Ceiling Lamp,

PLEO INC. is a professional supplier of lighting fixtures to market worldwide for more than 15 years. We provide the best service and high quality products as our promise for long-term business cooperation and we welcome customer's O.E.M/O.D.M projects. We use high standard controlled system to produce products with process of Stamping, Spinning, Deep draw, Die casting, Sand casting, Lost-wax, Forge, Extrusion, Turning, Special laser cutting, Welding and so forth. Our material range covers the above with Steel, Brass, Copper, Aluminums, Zinc, Steel, ...



Invisible Alabaster Illumination Spot Series



Ceiling Series



Walkway Series



Walkway Series



PLEO INC.

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E-mail: pleoinc@ms16.hinet.net

Website: [www.cens.com/pleo](http://www.cens.com/pleo)

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## Ceiling Mounts, Spotlights, Downlight, Tracklights, Lighting Fixtures, Clamp Light, Cabinetlight

LAURA LIGHTING CO.,LTD was founded at Taiwan in 1992, and afterwards moved to Chinese Guangdong province for expansion, the company specializes in researching, developing, and manufacturing household furniture and lighting lamps, our products comprise: downlight, cabinet light, mirror light, track light, fluorescent tube series, and LED light series. We focus on production quality and service so as to meet OEM client at advantageous price and high-grade quality. If you have any problem, please contact us, we will give you a response within 24h.



Cabinet light



Cabinet light



Cabinet light



Cabinet light



### SUN HARVEST TECHNOLOGY CO., LTD.

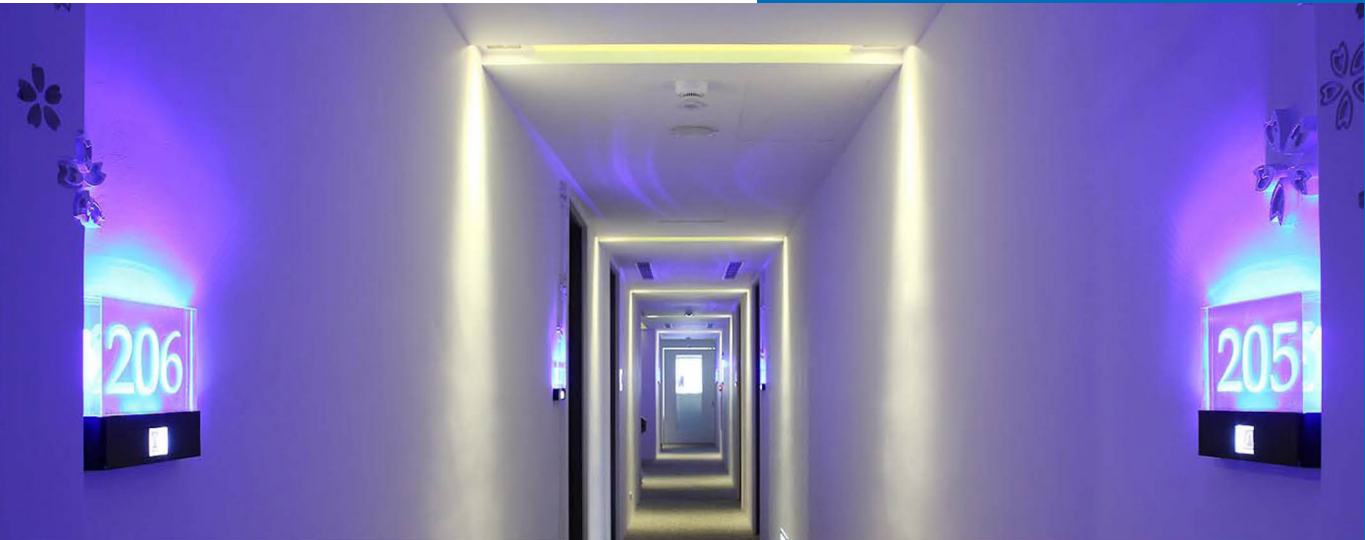
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E-mail: lah@lauralighting.com.cn

Website: [www.cens.com/laura](http://www.cens.com/laura)



# Commercial Lighting

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# BUCKINGHAM INDUSTRIAL CORPORATION

## LED Track Lights, LED Spotlights, Outdoor Lights, Kit

With more than 25 years of experience in the field of lighting fixture, Buckingham has been a well-known manufacturer by focusing on the design and production of both commercial and residential lighting, specialized in led lamp, led light, down lightings, track system, spot lights, energy saving light, pendent and wall light. Our goal is to provide you the best products and services. We believe the key to be successful has to focus on innovation. Therefore, we never stop designing and improving our products and keep adopting new hardware and software to increase our capacity. Supported by our vast industrial experience and advanced technology, we are confident that we can offer the best solution in lighting industry. If you need further inform ...



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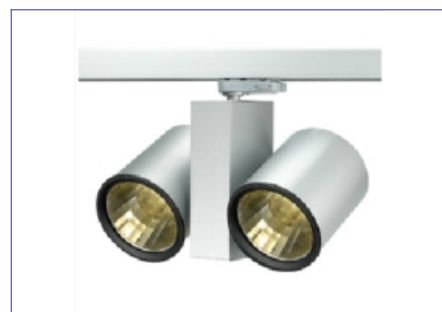
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Website: [www.cens.com/buckingham](http://www.cens.com/buckingham)



[LED] Tuba-lean



Very flat to ceiling for only 1mm Idea for wall wash



8241 QR111 CDM-T



Metro - 1892 CDM-TD 70W

# WEICO (ASIA) INDUSTRIES, LTD.

**Emergency Lights, Downlights, LED Lamps,  
Fluorescent lamps, socket, switches.**



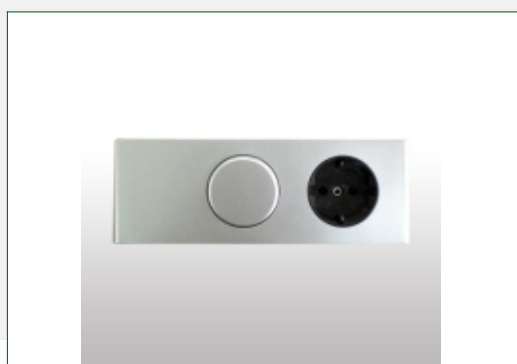
DRIVER



CONVERSION  
MODULE KITS(T5)



LED Over-cabinet  
Luminaire



Combi Box

Founded in 1983, Weico (Asia) Industries, Ltd. is a leading lighting manufacturer in Asia known for innovation and design backed by a team of experienced engineers who consistently upgrade product quality to enhance competitiveness. The company aims to offer quality, profit-generating products. The company supplies LED solutions, decorative, industrial & commercial lighting, electronic devices for household, furniture and industrial applications, Emergency Lighting luminaires, Exit signs & conversion power packs for LED, Fluorescent & CFL lamps, under-cabinet lights, shelf lights, recessed & surface-mounted downlights, LED flex strips, LED drivers & LV transformers, switches, adaptors, power outlets & sockets etc. All of Weico's products are certified, approved to VDE/EMV, TÜV, UL/CUL, SEMKO, and KEMA standards, enabling the company to build global popularity for product saf ...



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# Outdoor Lighting

NINGBO RIGHT SPRING LIGHTING & ELECTRICS  
CO., LTD.

25

# NINGBO RIGHT SPRING LIGHTING & ELECTRICS CO.,

**Spotlights, Searchlights, Capacitors,  
Outdoor Lights, Work Lights,  
Streetlights, Sensor, Flood Light,  
Industrial Highbay, Wall Lamp**

Ningbo Right Spring Lighting&Electrics CO.,LTD is a professional manufacturer of various lighting products, it is a modernized hi-tech enterprise which specialized in research, design, manufacturing and market of elegant lighting products. It's closely near Ningbo-Ninghai highway and only 1km's distance from Tongsan expressway's Chalu exit. Transport is very convenient...

## **NINGBO RIGHT SPRING LIGHTING & ELECTRICS CO., LTD.**

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Province, China

Tel:886-2-2698-2868, 86-574-6537-5900

Fax:886-2-2698-2889, 86-574-6538-8268

E-mail: adam@nb-rightspring.com

Website: www.nb-rightspring.com



Petrol Station Lighting



Outdoor Lighting



Working Lighting



High Bay Lighting



# Electrical Parts, Accessories, Hardware, And Other Products

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# ***DING CHUNG ENTERPRISE CO., LTD.***

**Dimmers, Speed Adjusters, Lamp Holders, Switch wires, Power Cords, Parts & Accessories, Dimmer Wires, LED-Dimmers**

DING CHUNG ENTERPRISE CO., LTD. is dedicated in Dimmers, Speed Adjusters, Lamp Holders, Switch wires, Power Cords, Parts & Accessories, Dimmer Wires, LED-Dimmers with operations in Taiwan



Switches DC-310



Dimmers DC-302



Switches DC-309



Switches DC-312

## ***DING CHUNG ENTERPRISE CO., LTD.***

No. 2, Alley 9, Lane 65, Tzuhsin St., Hsinchuang Dist., New Taipei City, Taiwan 242

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E-mail: [dingchung168@gmail.com](mailto:dingchung168@gmail.com)

Website: [www.cens.com/dingchung](http://www.cens.com/dingchung)

# HIGHTEN INDUSTRIAL CORP.

## LED, Acrylic, PMMA, Lamps, Lighting Accessories, Acrylic/PC Pipes, Tubes, Rods, and Profiles, Fiberoptic Lamps, Laser Marking

Highten Industries Corporation established in 1989 manufacturing high quality extrusion plastic products in Taiwan and set the second factory in China in 1996 named Ying Long Plastic Products Co., Ltd. In the meantime, we added injection department, to support Taiwanese base lighting and furniture manufacturers at beginning. Now we continue to be a leading supplier of extrusion of PMMA, PC tubing, solid rods, profile lighting diffuser and injection decoration accessories in China today. In order to confirm with local government regulation, we establish another name as Kai Tai Metal and Plastic Products Co., Ltd. For concentrating China local market development in 2002. Please contact our head office in Taipei Taiwan for fast reply without missing. Through the years, Highten's experience and products knowledge has enable them to deve ...

### HIGHTEN INDUSTRIAL CORP.

7th Fl., No. 35, Alley 3, Lane 236, Chung Shiao E. Rd., Sec. 5, Taipei, Taiwan 110

Tel:886-2-8789-2119 (Rep.)

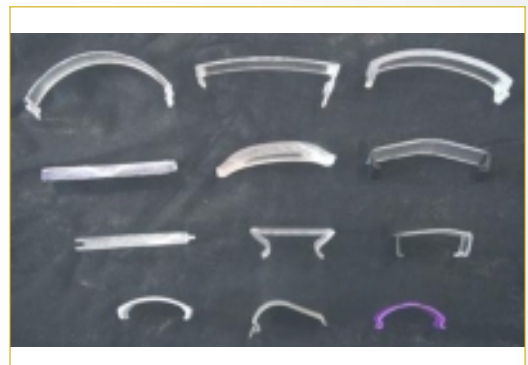
Fax:886-2-8788-2232, 8788-2279

E-mail: [highten@seed.net.tw](mailto:highten@seed.net.tw)

Website: [www.hightenind.com](http://www.hightenind.com)



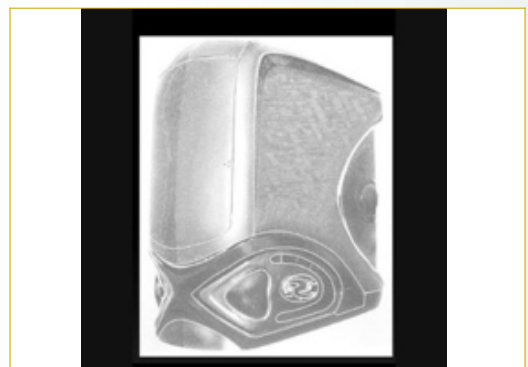
Geometric Rod Or Tube



Extrusion Profile



Lighting Prats - "S" ARM



Laser Marking



Others

SANE JEN INDUSTRIAL CO., LTD.

# ***SANE JEN INDUSTRIAL CO., LTD.***

## **Roller Type Automatic Shot Blast Machine, Oscillating Type Automatic Shot Blast Machine, Foundry Equipment and Machines**

Sane Jen Industrial Co., Ltd., was founded in 1984. It was specialized in developing and manufacturing folding wire containers, trolley, folding storage shelves, stacking frames, metal pallet, wire display shelves, wire decking, wire basket, wire netting... etc. for Logistics, Warehouse Storage and Supermarkets. The products made of iron wire, steel tubes, steel plate and stainless steel are also available. Headquarters is located in Taiwan . Our high-quality products have been exported to the international market places for over two decades and have won a very good reputation, especially in Japan. Welcome customers' order on the basis of OEM or ODM. The Functions of Products : \* Folding wire containers, folding storage shelf, stacking frame are good for Storage and Transport -ation of plastic bottles plastic caps, automobiles' parts, motorcy ...



### ***SANE JEN INDUSTRIAL CO., LTD.***

10 Chungshan Rd., Minhsiung Industrial Zone, Minhsiung Township, Chiayi County, Taiwan 62154

Tel:886-5-213-4789

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E-mail: [sj-storage@umail.hinet.net](mailto:sj-storage@umail.hinet.net)

Website: [www.sj-storage.com.tw](http://www.sj-storage.com.tw)



User instructions for foldable wire containers



A-3



A-5



A-7



Japanese



Russian



Spanish



Portuguese



German



Arabic



Chinese



French



Persian



Vietnamese



Burmese



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