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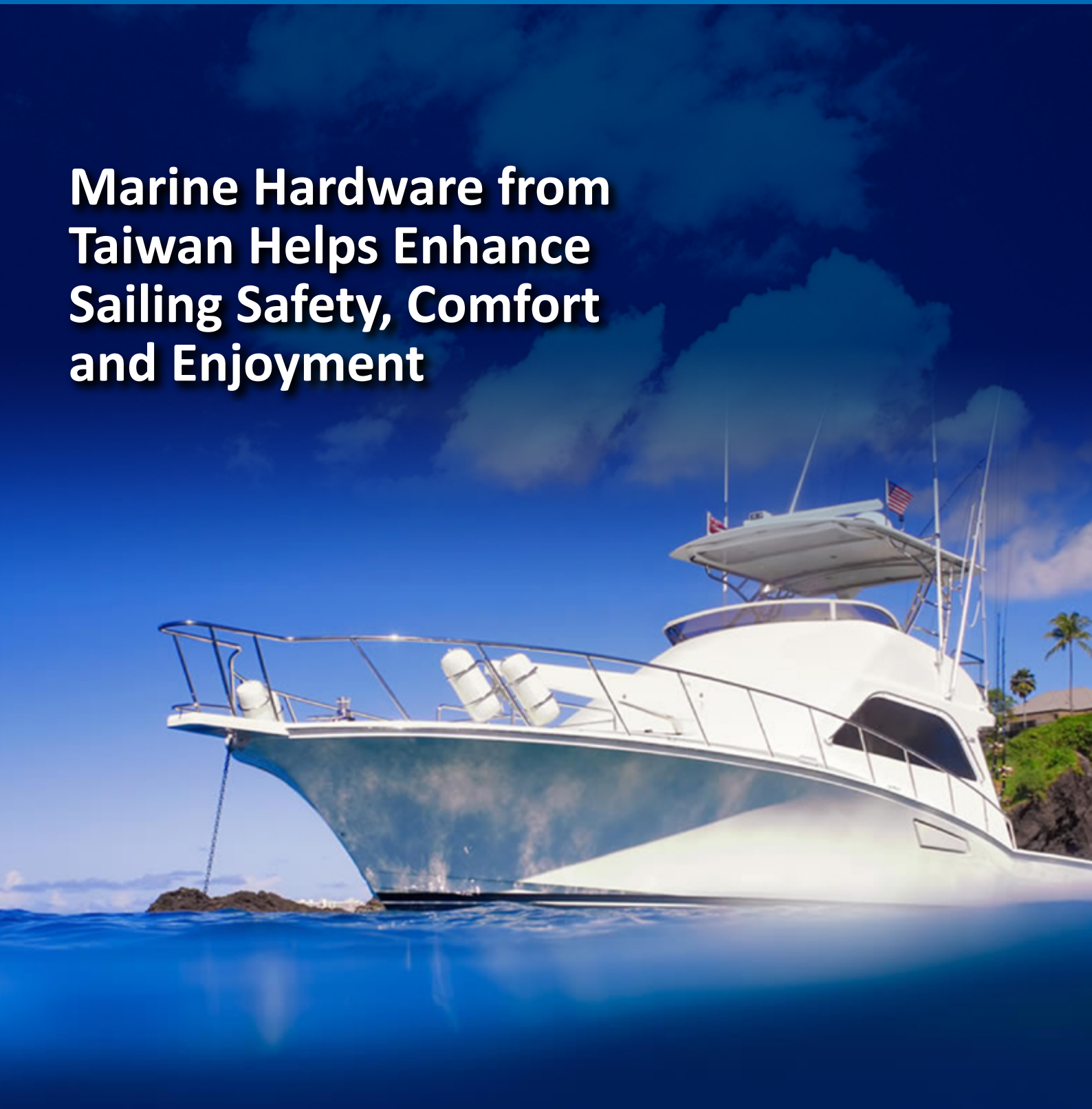
Oct. 30, 2015 Volume 01

# Marine Hardware



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Taiwan Sourcing Service Provider

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Taiwan's yacht exports totaled US\$172 million for a 13.16% growth in 2014 compared to US\$152 million in 2013.

# Taiwan Yacht Industry Chalks Up 12% Growth in Exports in 2014

By STEVE CHUANG

Taiwan's yacht industry chalked up a 13.16 percent yearly growth in exports of US\$172 million in 2014, the first double-digit growth in the past five years to indicate an encouraging turnaround since the global yacht market began to sour amid the aftermath of the global financial meltdown in 2008, according to the latest statistics compiled by Taiwan Yachts Industry Association (TYIA).

TYIA notes that the industry’s exported yachts totaled 120 units in 2014, 19 units less than in 2013, but overall export revenue surged 13.16 percent year-on-year (YoY) from US\$152 million, mostly due to growing shipments of megayachts and superyachts (typically up to and exceeding 80-foot long) that generate higher margin than conventional, smaller models whose sales are generally less prone to economic fluctuations.

With Taiwan-made yachts remaining sought-after by owners in Japan, Singapore, Hong Kong, the U.S. and Canada, TYIA emphasizes that the industry expects to see even stronger growth trajectory in the years to come, if the economy across the EU bloc continues to steadily recover.

TYIA’s data shows the industry saw its exports reach a record high of 1,755 yachts in 1987, with total value of US\$190.792 million or US\$108,714 per unit on average, sharply up 34.35 percent from US\$142.01 million posted a year earlier. In the year, about 81.68 percent of the total was exported to the U.S., with 40-to-50-foot models making up the majority.

Since then, however, exports have dropped year by year to hit a nadir of 228 units in 1994, due mainly to negative factors as appreciation of New Taiwan dollar, rise of labor costs in Taiwan and imposition of luxury taxes in the U.S. The increasingly challenging market has forced Taiwanese yacht builders

to move upmarket by upgrading technology for production of 80-foot-plus yachts.

That strategy witnessed positive results. The industry scored export revenue of US\$323.53 million by exporting only 244 units (around US\$1.325 million per yacht) in 2008, increasing by 15.12 percent from US\$281.05 million and 236 units posted in 2007, hence putting Taiwan among world’s top-10 yacht builders.

Mainly dampened by the global financial crisis, the industry’s export revenue hit an all-time low of US\$144 million in 2010, when overall exports totaled only 110 units.

Despite exports fluctuating, the industry remains in ship-shape in global competition. The latest news report from ShowBoats International, a global yacht publication, shows Taiwan set to rank among world’s sixth-largest supplier, or the biggest in Asia, for the third consecutive year in 2015, when the total length of megayachts and superyachts ordered with local builders is estimated at 5,312 feet. [CENS](#)

Taiwan’s Yacht Exports by Year					
Year	2010	2011	2012	2013	2014
Export Revenue	US\$144 M.	US\$158 M.	US\$156 M.	US\$152 M.	US\$172 M.
YoY Growth Rate	-30.10%	9.72%	-1.27%	-2.56%	13.16%
Export Volume	110 units	110 units	120 units	139 units	120 units
YoY Growth Rate	-30.38%	0%	9.09%	15.83%	-13.67%

Source: Taiwan Yachts Industry Association



# Taiwan Remains Asia's Biggest Maker of 80-ft Up Yachts in 2015

By STEVE CHUANG

Taiwan is set to extend its reign as the world's sixth largest producer of yachts for the third year in 2015 (Photo courtesy of Horizon Group).

Following over five decades of development, the yacht building industry in Taiwan has established a solid name among professional buyers and yacht owners throughout the world, helping the island retain its crown as Asia's biggest producer of yachts 80 feet and longer in 2015.

The latest news report from the ShowBoats International, a global yacht publication, shows that Taiwan is set to rank among world's sixth-largest supplier, or the biggest in Asia, for the third consecutive year in 2015, when the total length of mega yachts and super yachts ordered with local builders is estimated at 5,312 feet.

With its long coastline, deep-water port, well-developed piers and high density of the industrial cluster composed of steelmakers, material and marine hardware suppliers and yacht builders, Kaohsiung is main center of Taiwan's yacht industry. According to the Taiwan Yacht Industry Association (TYIA), yacht builders in the southern metropolis command about a 91% share of the total length of yachts planned for construction this year, which will help boost Kaohsiung's global image as Taiwan's oceanic capital and a major supplier of luxury yachts.

Taiwanese yacht builders also enjoy a good

reputation in the global market thanks to their strengths in production techniques, such as 3D forming processes for FRP (fabric reinforced plastic) ship hulls, metalworking, woodworking and furnishing.



Kaohsiung is Taiwan's main yacht manufacturing base (Photo courtesy of Horizon Group).

Quality workers have also played a big role in the success of Taiwanese yacht builders. Taiwanese makers have generally worked with local vocational schools and universities, including National Taiwan Ocean University and National Kangshan Agricultural & Industrial Vocational Senior High School,



to train employees and attract more young workers to the industry.

TYIA's newly inaugurated chairman, C.H. Chang, also the president of Global Yacht Builders Co., Ltd., one of Taiwan's best-known yacht makers, noted that the 2nd Taiwan International Boat Show (TIBS), scheduled to open on March 10, 2016 in the Kaohsiung Exhibition Center, is expected to see a bigger turnout than the earlier edition.

The biennial TIBS was inaugurated by the Kaohsiung City Government and Bureau of Foreign Trade in association with the Taiwan External Trade Development Council and TYIA in 2014 to promote Taiwan's top-end yacht industry. The 2014 show was joined by 200 exhibitors at 800 booths and attracted more than 70,000 local and foreign visitors during its four-day run beginning May 8. With over 60 yachts and a wide range of related

components and equipment on display, the show proved to be a successful business platform.

Chang stressed that the second TIBS will host over 200 exhibitors from Taiwan, China, Germany, Sweden, Australia, the U.S., New Zealand, the U.K., Italy, Singapore, Hong Kong, Canada, Japan, Korea, the Philippines, Indonesia and other countries with strong yacht demand. The exhibitors are expected to lease more than 900 booths, ensuring that TIBS stays the largest yacht trade fair in Asia and further propels the industry's growth in 2016. [CENS](#)

The first TIBS in 2014 attracted more than 70,000 visitors and was regarded by local yacht exhibitors as a resounding success (Photo courtesy of TIBS organizers).





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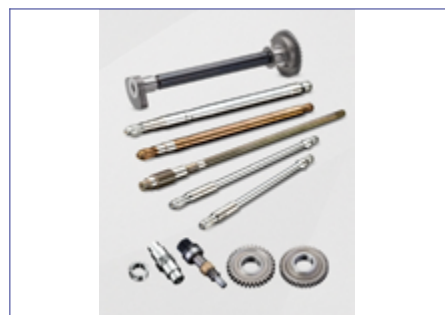
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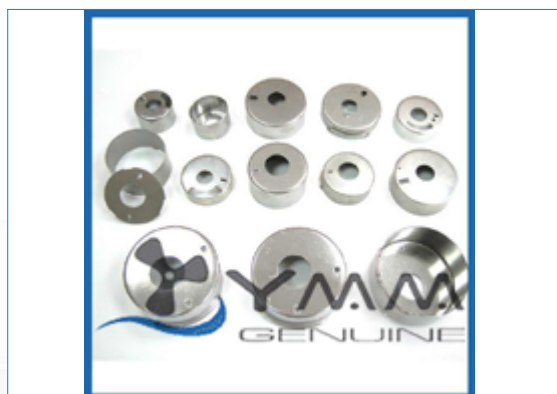
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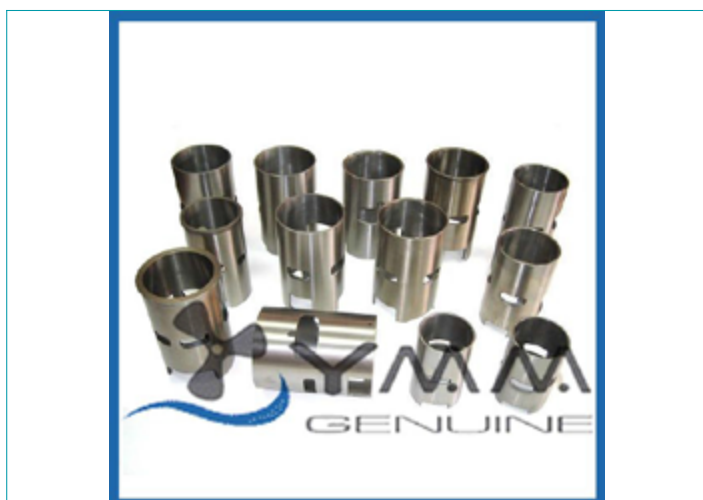
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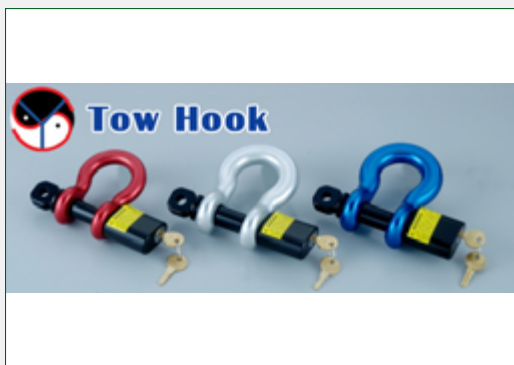
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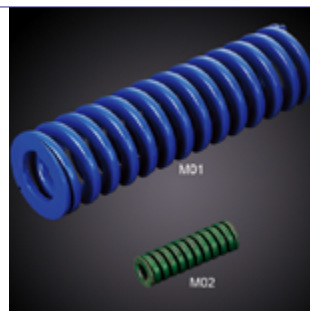
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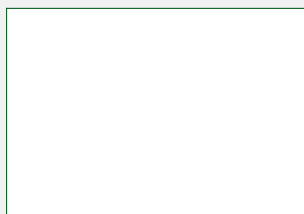
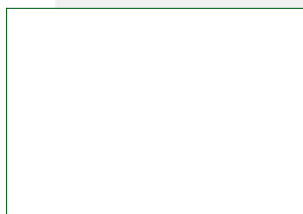
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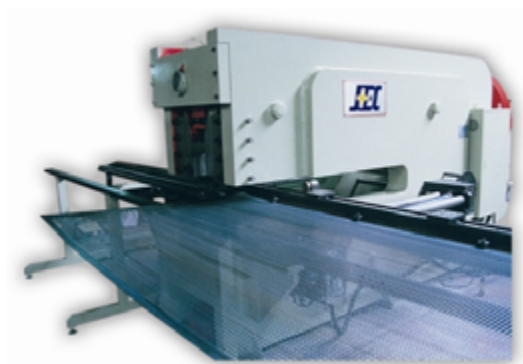
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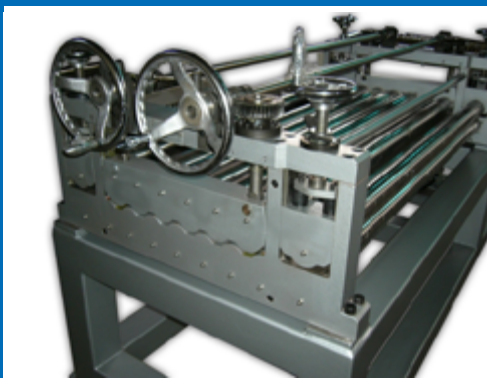
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Tel:886-3-218-0188  
Fax:886-3-218-0288  
E-mail: [li.xiang@msa.hinet.net](mailto:li.xiang@msa.hinet.net)  
Website: [www.cens.com/lixiang](http://www.cens.com/lixiang)

LI-XIANG MACH. & ELEC CO., LTD was established in 1976 with the brand "PEI GONG", we are specialized in reaching, developing and producing transmission parts, such as Worm Gear Reducer, Small Gear Reducer Motor, Planetary Gear Reducer, Aluminum Alloy Worm Gear Reducer, Worm Gear Linear Actuator, Variable Speed Driver and Special Type. We always offer the best servc ...



PNMRV



PGVF



PGVD

# PARA MILL PRECISION MACHINERY CO., LTD.

## Milling Head Units, Double Sides Milling Machine, Heavy Duty Precision Horizontal Milling Machine

We, PARA MILL, produce NC double sided milling machine and milling head unit to provide the better solution for the user which is mainly focused on the heavy duty milling industries. The NC double sided milling machines are been widely applied to plastic and steel molds manufacturer. This kind of milling machine can capable with the cutting capacity of 75mm x 75mm to 1000mm x 1000mm with “one set-up for four sides” machining. It features with heavy duty milling spindle, special one piece machine base with high grade cast iron and user friendly H.M.I. controller. On the other hand, the milling head unit is also the important product for PARA MILL, it is consists of right and left hand side milling head, both of them could be assembled to do vertical milling, horizontal milling and transverse milling machine. The milling head is contained with the high precision, low noise and vibration free characteristics.



NC Double Sided Milling Machine



Milling Head Unit



NC Double Sided Milling Machine



NC Double Sided Milling Machine



### PARA MILL PRECISION MACHINERY CO., LTD.

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Tel:886-4-2680-2524, 2680-0678

Fax:886-4-2680-0587

E-mail: para@paramill.com

Website: [www.cens.com/para-mill](http://www.cens.com/para-mill)

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Zero-Low Lift Table



Series Tandem Lift



Dock Leveler



Mobile Dock Leveler



### PRIMACY TECH CO., LTD.

No. 2, Lane 75, Yuanji Rd., Sec. 4, Shetou Township, Changhua County, Taiwan 51153

Tel:886-4-871-0163, 871-0183, 871-0223

Fax:886-4-2256-9808

E-mail: [info@primacy-tech.com](mailto:info@primacy-tech.com)

Website: [www.cens.com/primacy](http://www.cens.com/primacy)



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## Punched/Lathed/Pressed Products, Die-castings

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Tel:886-4-2330-0966

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Website: [www.cens.com/sytem](http://www.cens.com/sytem)



CNC Milling, CNC Machined Parts



Aeronautical & Military Parts Processing



Forging, Stamping, Die-casting



Special Metallic Parts Processing

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**Forging, Forge, Forged and Cast Parts, Cold Forging, Auto Repair Tools, Bicycle Parts, Hand tool Parts, Forming, Cold Forming**

Established in December 1989 at No. 533, Tzuli 2nd St., Wuchi Town, Taichung County, Taiwan (Kuan Lien Industrial Area), we handle metal forgings and adhere to ISO9001:2000 QC standards to enhance competitiveness and product quality. Continually upgrading corporate efficiencies is key to sustainable business. Featuring four 650-ton forging facilities with progressive dies for fully automated production, we became ISO9001:2000 certified in August 2004. We supply forgings; and manufacture and process parts for autos/motorcycles, machinery, bicycles, hardware items, and tools. In recent years, our main products are auto airbag parts. We prioritize product quality and on-time delivery, enabling customers to fully trust us. Production facilities: Forging machine tools: Toggle-type punch press KP-1200 (Chin Fong) 1 Unit Toggle-type punch ...



**GRAND FORGING INDUSTRIES CO., LTD.**

553 Zili 2nd St., Wuqi Dist., Taichung City, Taiwan 435

Tel: 886-4-2639-3866

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E-mail: [grandfor@ms59.hinet.net](mailto:grandfor@ms59.hinet.net)

Website: [www.grandforging.com](http://www.grandforging.com)



Auto Components & Parts 02



Auto Components & Parts 01



Other Hardware Parts 02



Auto Components & Parts 05

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B22 Ball Transfer



U25 Ball Transfer



T7101 Overhead & Flow Conveyor

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No. 220, Lane 123, Taiping Rd., Sec. 1, Caotun Town, Nantou County, Taiwan 542

Tel: 886-49-233-7939

Fax: 886-49-233-7659

E-mail: [jukyo@seed.net.tw](mailto:jukyo@seed.net.tw)

Website: [www.cens.com/j-king](http://www.cens.com/j-king)



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FRANK PHOENIX INTERNATIONAL CORP.

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JETON R/D & MFG. INC.

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We are located in Taichung ,TAIWAN ,and have been in business since 1968 . From the beginning ,we have been committed to provide our customers with the highest quality of service and workmanship in the industry . We are on fax and E-mail twenty-four(24)hours a days ,with delivery service to any point .Safety valves,Safety Relief Valves and “Y” type Cylinder control valves,Needle valve ,Ball Valve , Gate Valve,Check Valve , Pipe fittings,Machine Divergence controllers and Quick water connectors for molds are our main business . I also Create Solenoid Valve Use in Steam Iron , We maintain one of the most extensive inventory of valves and parts in the TAIWAN. HOPEET VALVE maintains a Certificate of ...

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Website: www.hopeet.com.tw



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Needle Valve



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A professional Manufacturer & Provider of Hardware Products ; that including of various kind of Stainless Ball Valves & Related Fitting, Flanges & Parts..., Building Hardware – Universal Floor Springs, various models of Door Closers, and metal materials and appliance products, and Machinery Equipments & Parts. Company was founded in 1990 and located in central of Taiwan. We are specialized in die-casting, investment casting (Lost Wax Casting), forging, gravity casting, plastic and CNC machining parts in various kinds of material for different industries. We also can produce “ CNC Precision Machined Metal Parts & Components“ by various different materials for Hardware parts, Automobile & Motorcycle Parts, Electronic Equipment Parts and Specific Metal Material or Components ODM & OEM, as customer's specification and request. OEM / ODM request is welcomed. Our philoso ...



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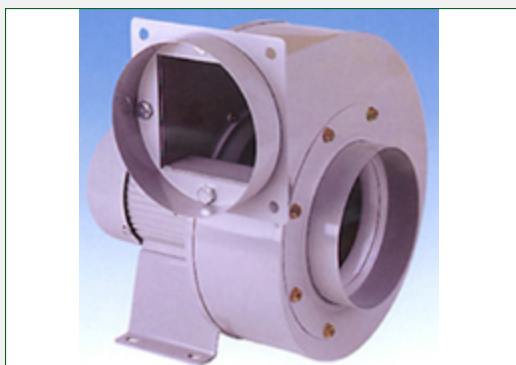
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Website: www.jopofa-ind.com

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Jouning Blower Co., Ltd. was established in 1968. We have produced various blowers, specialized in blades, fan wheels & industrial fans. Our excellent products have been sold to the domestic market in Taiwan and all over the world such as Japan, Southeastern Asia, Middle East, Australia, America & European countries where we have good reputation for high good quality products. Now we will keep unceasingly developing new turbo fan, jet flow air mover, with our outstanding technology & cooperative attitude, we offer best design & excellent service for our clients.



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In-Line Turbo Fan

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Tel: 886-2-2268-3215

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E-mail: [jouning.blower@msa.hinet.net](mailto:jouning.blower@msa.hinet.net)

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## CNC Turning Centers and Lathe, Other CNC Machine Tool, Machining Center, Cutters, Fixtures, Hydraulic Pump, Molds,

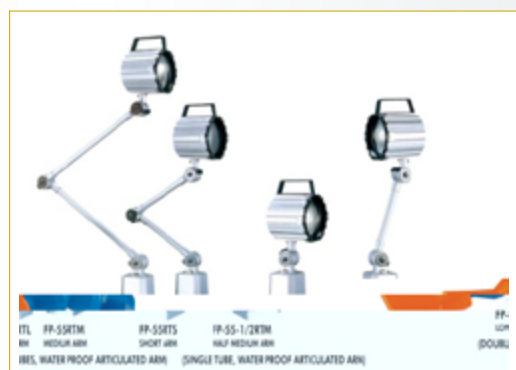
'FRANK PHOENIX INTERNATIONAL CORP.' is the leading manufacturer and exporter of machine tools and accessories in Taiwan for over two decades. With the incessant development and promotion over the past decade, our machines and accessories have been promoted very successfully in the worldwide market due to our high quality with competitive price. At present, our machines (CNC Bed Type Milling Machines, CNC Lathes, Vertical Machining Centers) have expanded to a very comprehensive range of sizes and models suitable for different commands. The range of our machine series are: • Bed Type CNC Milling Machine: X axis travel: from 800~3000mm. • CNC lathe: swing over bed x d.b.c.: 440~1000mm x 1000~5000mm. • Vertical Machining Center: X axis travel: from 500~1600mm. The main series of our accessories and components are 1) Adju ...



Adjustable coolant hoses/ High pressure adjustable nozzle



Coolant pump



Work lights

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Website: [www.frankphoenix.com.tw](http://www.frankphoenix.com.tw)



Gear Head Type Bench Lathe



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Established in July 2003, Tzyy Jenq Industry Ltd. focuses on R&D and manufacture of industrial and food-grade stainless steel ball valves that are highly regarded by customers at home and abroad. An experienced maker and exporter, we supply high-quality products with complete after-sales service. To cope with ever increasing demand, we invested in and set up a foundry in Xinying, Tainan, southern Taiwan to turn out cast valves and various metallic parts. Our products are designed for dairy, food processing, pharmaceutical, beverage making, biotechnological, chemical engineering, petroleum, marine hardware, semiconductor processing, and water purifying applications. Our industrial and food-grade stainless steel ball valves are available in one-, two-, and three-piece models (threaded, socket welded, short/long butt welded, flanged, food-grade butt welded, food-grade with T-clamp), mainly of WCB 304/316/316 L that are



Sanitary Clamp End Ball Valves



Sanitary Clamp End Ball Valves



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Website: [www.tzyyjenq-valve.com.tw](http://www.tzyyjenq-valve.com.tw)

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Vertical Machining Center



Bed type milling machine



Flat bed CNC lathe



Bed type CNC milling machine

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23 Ho-Li St., Sec. 1, Taiping Dist., Taichung City, Taiwan 411

Tel:886-4-2277-1391 (Rep.)

Fax:886-4-2277-5822

E-mail: [fphoenix@ms13.hinet.net](mailto:fphoenix@ms13.hinet.net)

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Double Female



Safety Valve



Male F Type And Double Female



Male / Inlet Type With Pvc Washer



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122 Chuwei Lane, Chao-an Borough, Lukang, Changhua County, Taiwan 505

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Fax: 886-4-774-4570

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Website: [www.cens.com/fwuyih](http://www.cens.com/fwuyih)

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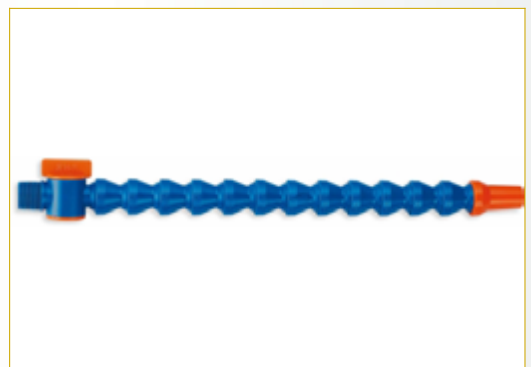
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Spraying Device



High Pressure Adjustable Nozzle



Adjustable Coolant Hose





# Testing Instruments

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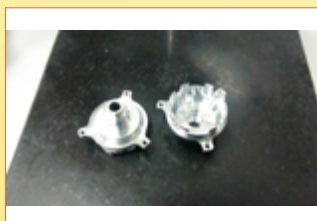
# PILOT METAL INDUSTRIAL CO., LTD.

## CNC Precision-machined Items, Fiber-optic Connectors, Hydraulic Parts and Accessories

Founded in 1988, Pilot Metal Industrial makes mainly spindles and metallic parts for office machines with precision CNC machine tools as Nomura-16mm and Citizen-32mm sliding-headstock lathes. We've also been engaged in R&D and fabrication of hydraulic and fiber-optic parts in the last 5 years. To offer flawless products, we continue to strengthen in-line quality control in particular, coupled with intensive personnel training. Prioritizing customer satisfaction, we stringently follow protocols in design, R&D and manufacturing. Talk to us about OEM/ODM of top-quality, precision-machined worm shafts, fiber-optic connectors, roller spindles, metallic auto parts, healthcare equipment parts, locker parts, aeronautical parts etc. Quality certified ISO 9001:2008 Quality Management System



lock component



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Fiber-optic Connectors



### PILOT METAL INDUSTRIAL CO., LTD.

32-30 Ganyuan St., Sec. 2, Shulin Dist., New Taipei City, Taiwan 238

Tel: 886-2-2680-4528

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E-mail: [p2206940@ms33.hinet.net](mailto:p2206940@ms33.hinet.net)

Website: [www.pilotmetal.com.tw](http://www.pilotmetal.com.tw)





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User instructions for foldable wire containers

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Fax:886-5-213-4699

E-mail: [sj-storage@umail.hinet.net](mailto:sj-storage@umail.hinet.net)

Website: [www.sj-storage.com.tw](http://www.sj-storage.com.tw)

Sane Jen Industrial Co., Ltd., was founded in 1984. It was specialized in developing and manufacturing folding wire containers, trolley, folding storage shelves, stacking frames, metal pallet, wire display shelves, wire decking, wire basket, wire netting... etc. for Logistics, Warehouse Storage and Supermarkets. The products made of iron wire, steel tubes, steel plate and stainless steel are also available. ...



A-3



A-5



A-7

# SHENG CHYEAN ENTERPRISE CO., LTD.

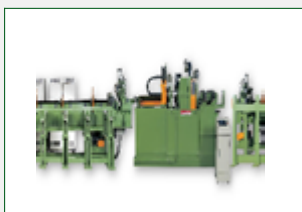
## Brass Bar, Iron Bar, Aluminum Bar and Stainless Steel Bar Production Equipment



Horizontal Rund Bar Straightening Machine



Two Roll Straightening Machine



Peeling Machine



Irregular Bar Straightening Machine

Sheng Chyeen has been providing maintenance service to local wire drawing mills for 20 years. Responding to our customers' requests, Sheng Chyeen has begun to modify and upgrade customers' existing machines. We have extended our service by building new combined drawing machines, which are more suitable to fulfill the requirements our customers' mills. With 20 years experience of maintaining and designing bar drawing machines, Sheng Chyeen has expanded its market from Taiwan to include Germany, USA, Japan, China, Korea, and most of Southeast Asia. Sheng Chyeen's machines are the choice of many clients worldwide because of their value, ease of use, easy maintenance, and very fast delivery. The key to achieving this organisation is the young and energetic engineering team in Sheng Chyeen. The team adopts the latest technology to increase the performance, reliability, cost and control of the machinery.



### SHENG CHYEAN ENTERPRISE CO., LTD.

No. 17, Lane 360, Fudao Rd., Lukang Town, Changhua County, Taiwan 505

Tel: 886-4-758-8533

Fax: 886-4-758-8500

E-mail: [tw.sc@msa.hinet.net](mailto:tw.sc@msa.hinet.net)

Website: [www.cens.com/sheng-chyeen](http://www.cens.com/sheng-chyeen)



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# e-Age

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